

Overview of Baxter's Medical Products Business

Baxter's Medical Products business manufactures products used in the delivery of fluids and drugs to patients. These include intravenous (IV) solutions and administration sets, premixed drugs and drug-reconstitution systems, IV nutrition products, infusion pumps, and inhalation anesthetics, as well as products and services related to pharmacy compounding, drug formulation and packaging technologies. The business also is a leading provider of products and services for peritoneal dialysis, a home-based therapy for people with end-stage kidney disease, and other products used in dialysis therapy. Sales from businesses within Medical Products were \$7.2 billion in 2010 and represented approximately 56 percent of Baxter's annual sales.*

IV SOLUTIONS AND PREMIXED DRUGS

Baxter is the world's leading manufacturer of commercially prepared IV solutions as well as frozen and ready-to-use premixed drugs in flexible IV containers. Baxter's portfolio of IV solutions and premixed drugs is among the broadest in the industry. Baxter introduced the world's first flexible, closed-system IV container systems, helping to reduce the potential for contaminants that can affect the solutions and cause infections.

IV INFUSION SYSTEMS AND ADMINISTRATION SETS

Baxter is a recognized leader in IV medication delivery, providing a range of infusion pumps, IV tubing and access devices to control the delivery of IV fluids and drugs to patients. Baxter provides electromechanical infusion pumps used in hospitals and other acute-care settings, as well as portable devices used in oncology and pain management. Baxter pumps enable clinicians to deliver a wide range of infusion rates to accommodate use throughout the hospital, from the neonatal unit to the emergency room, and offer features that allow caregivers to establish limits for specific drugs to enhance patient safety and help reduce medication-programming errors.

PARENTERAL NUTRITION PRODUCTS

Nutrition administered intravenously is called parenteral nutrition and provides life-sustaining support for patients who cannot receive adequate nutrients through other means. Baxter's products for parenteral nutrition include solutions, container systems, admixing technology and vitamin and mineral formulas. In Europe and Canada, Baxter has introduced the first triple-chamber bag for parenteral nutrition, enabling clinicians to administer appropriate nutrition to patients in a safe, convenient and cost-effective manner at the point of care. Baxter continues to expand its portfolio and presence in the parenteral nutrition marketplace through new product offerings, as well as expanded manufacturing capabilities.

ANESTHESIA

Anesthesia has played a major role in making surgery a viable option in healthcare, and represents one of Baxter's fastest-growing businesses. Baxter is a leading provider of inhaled anesthetics for general anesthesia and the only company to offer all three modern inhaled anesthetics.





DRUG AND DRUG FORMULATION TECHNOLOGIES

Baxter is a leader in injectable drugs, offering a broad portfolio of critical medications. Baxter also offers distinctive labeling as an extension of its drug safety initiatives intended to assist clinicians in selecting the correct medications and concentrations of its medications.

PHARMA PARTNERING

Baxter applies its drug delivery expertise to contract manufacturing of pre-filled injectable drugs in vials and syringes, lyophilized drugs and biologics, such as proteins and antibodies, for pharmaceutical and biotechnology companies. Baxter is the parenteral contract services leader of pre-filled syringes in North America and is one of the leading parenteral contract manufacturers worldwide. In 2010, Baxter was named “Best Contract Manufacturing Organization” at the Vaccine Industry Excellence Awards.

RENAL PRODUCTS AND SERVICES

Baxter is a leader in renal home therapies through its products for peritoneal dialysis (PD), providing PD solutions, devices, related supplies and services to help patients with end-stage kidney disease perform dialysis treatment at home. Baxter also manufactures products and provides support services for Continuous Renal Replacement Therapy (CRRT), an acute, hospital-based therapy, and distributes products for in-center hemodialysis (HD).

**While the company operates in three reportable segments, in October 2010, the company combined its Medication Delivery and Renal businesses into a single global business unit, Medical Products.*